

## **Company information:**

The Schippers Group is an innovative, international marketing organisation for professional livestock farmers. Schippers is a family run business with a 'Passion for Farming'.

To combine our products with our specialised divisions we deliver an added value to sustainable and professional livestock farmers. In this way, Schippers will optimise, together with the entrepreneur and increase his operating efficiency Schippers is already known across Europe as one of the largest service suppliers for the intensive livestock breeder.

A professional organisation with more than 250 employees, with 10 sales offices in Europe and is active in 40 countries worldwide. Schippers has achieved a yearly growth of 20% in the last 10 years. The current success of the Schippers Group can be explained by the innovative and flexible working attitude and the constant development and improvement in its daily practice.

Schippers is always aiming to be number one, being innovative and flexible.

# **General manager**

# **Schippers UK Ltd.**

## **Fulltime**

## **Job description:**

- *Responsible for setting, following and controlling a commercial budget as well as a marketing budget to achieve the results that are previously required by management.*
- *Encourage the development of the organisation by working closely together with the commercial internal service, the external service, the supporting departments in Bladel and the product managers.*
- *Guide and initiate change processes.*
- *Motivate the sales team by setting goals and providing them with the necessary tools.*
- *Report to the management.*
- *Submit a forecast of the product sales.*
- *Create and implement marketing activities and campaigns in combination with the head office.*
- *Creating conditions for optimal efforts of the employees and resources within the sales organisation..*
- *Follow developments within the industry (competition, market development, market potential, market share, product development).*

## **Searched profile:**

- *At least Degree Educated*
- *Relevant commercial work experience in the agricultural sector*
- *Broad management experience*
- *Prepared to live in the United Kingdom.*
- *Fluent use of English and Dutch*
- *Reliable, fair, accurate, very flexible*
- *Result-oriented*
- *Team spirit, listening and problem-solving ability*
- *Pragmatic, no-nonsense and analytical*

## **Contact information:**

Interested?

For additional information you can contact Harrie Schippers: +31 (0)497 382017 or send your application to Schippers Europe B.V., Rond Deel 12, 5531 AH, Bladel (NL), attn: Harrie Schippers.

Or by E-mail to [personeelszaken@schippers.eu](mailto:personeelszaken@schippers.eu). Please mention the job name in the header of your mail.